

LEADING OTHERS



SALES NINJA

SALES MASTERY PROGRAM

ARE YOU READY TO START GETTING THE RESULTS YOU DESERVE?



SHAPING MINDS, SPARKING IMPACT

Course Overview

Transform your sales strategy with our dynamic 3-Day Sales Mastery Program. Facilitated by a Proctor Gallagher Consultant, this intensive program combines theoretical insights with practical applications to elevate your sales approach.

3-DAYS

TARGET AUDIENCE

1. Sales professionals
2. Business owners
3. Individuals aspiring to excel in sales.

Learning Outcomes

1. Master key sales presentation techniques.
2. Develop strategies for sustaining client engagement.
3. Enhance self-confidence in sales interactions.

Additional Value



- Pre-training engagement
- Post-training engagement
- Certificate from a Certified Licensed Proctor Gallagher Consultant
- WhatsApp Group Support



What will Participants GAIN?



- » **Delivered by a Certified Licensed Proctor Gallagher Consultant Consultant**
- » **Industry Benchmarked Tools and Resources**
- » **The Science of Achievement**

BENEFITS vs LOSS*

BENEFITS Participating

- **Business Alignment**
- **Predictable** Delivery
- **Engaged** Stakeholders
- **High-Performing** Teams
- **Improved** Productivity
- **Enhanced** Quality
- **Increased** Outcome Visibility
- **Improved** Adaptability
- **Reduced** Risks
- **Satisfied** Customers



LEADING FRONTIER

LEADING ORGANISATION

LEADING OTHERS

LEADING SELF

LOSS NOT Participating

- **Change Management Challenges**
- **Difficulty** Managing Expectations
- **Escalated** Costs due to Rework and Delays
- **Inability** to Navigate Uncertain Circumstances
- **Lack** of Clear Goals and Priorities
- **Limited** Collaboration
- **Suboptimal/Negative** Outcomes
- **Decreased** Morale and Performance
- **Poor** Communication

* Scientifically Proven Mindset & Team Compound System based on 75 years of Research

QUANTUM LEAPERS

Partnerships, Collaborations & Clients



Testimonials

The program was a game-changer for me and my team. In just three days, we experienced a transformative shift in our mindset and approach to achieving exceptional results. The program's powerful strategies and practical tools empowered us to break through barriers and tap into our full potential. I highly recommend this program to any leader looking to ignite breakthroughs and drive exceptional results.

CEO, Manufacturing Industry



This program exceeded my expectations. The immersive three-day experience provided me with the clarity, motivation, and actionable steps to unleash my potential and achieve exceptional results. The expert facilitators guided us through thought-provoking exercises and provided valuable insights into goal setting, strategic planning, and overcoming obstacles. This program truly ignited a fire within me to strive for excellence in everything I do.

Marketing Manager, Technology Sector



Attending the program was a game-changer for my career. The program equipped me with the tools and mindset needed to unleash my potential and achieve exceptional results in sales. The interactive workshops provided practical strategies that I could immediately implement. This program has transformed the way I approach my work, and I'm now consistently surpassing my targets. I recommend it to anyone seeking breakthroughs in their professional life.

Sales Representative, Retail Industry



Outline

Module	Description
Attention Grabber	Techniques for immediate audience engagement.
Interest Igniter	Strategies for maintaining client curiosity.
Desire Drivers	Utilizing emotional triggers effectively.
Action Accelerators	Essentials of effective deal closure.
Results Realization	Communicating the shift from prospect to client status.
Service Supremacy	Ensuring client retention and loyalty.

QUANTUM LEAPERS



WE SPECIALISE IN ...

- » MINDSET TRANSFORMATION
- » TEAM EMPOWERMENT
- » LEADERSHIP SOLUTIONS
- » CHANGE MANAGEMENT



Proctor Gallagher
INSTITUTE

QUANTUM LEAPERS SERIES

- » [3-DAY] WINNING PERSONA: PERSONAL BRANDING PROGRAM *
- » [3-DAY] SALES NINJA: SALES MASTERY PROGRAM *
- » [2-DAY] LEADERSHIP IN MOTION: LEADERSHIP ROADMAP PROGRAM *
- » [2-DAY] DRIVING CHANGE: CHANGE MAKER'S GUIDE *
- » [12-WEEK] THINKING INTO RESULTS: CORPORATE SUCCESS SYSTEM: *
- » [12-WEEK] THINKING INTO RESULTS: PERSONAL GROWTH MASTERY: *



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>30 clients served >100 engagements completed >500 participants >20 coaching sessions >15 live events >10 speaking engagements >5 mentoring engagements

Training • Consulting • Coaching • Mentoring • Speaking Engagements • Community Events

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